

Mobysoft to become a sponsor of HQN's Rent and Income Excellence Network as part of 12-month commercial partnership

HQN has announced a major commercial partnership with Mobysoft which will see the leading housing software company become a sponsor of the Rent and Income Excellence Network (RIEN) for the next 12 months.

As part of the new partnership, which officially launched on 1 May 2016, HQN and Mobysoft are joining forces for a special event entitled '[Executive decisions: The strategic importance of data](#)' at the Hilton London Green Park on Tuesday 7 June 2016, which is free to Housing Quality Network members.

HQN Chief Executive Alistair McIntosh, said: "At a time when technology has an increasingly significant role to play in driving change and delivering efficiencies, HQN is delighted to be working with Mobysoft, one of the leading software companies serving the social housing sector."

Mobysoft commercial director Paul Evans, said: "As the social housing landscape has changed so dramatically over the last 12 months, there is more of a need for landlords to adopt industry wide best practice. Many landlords successfully use RIEN's services for precisely this reason. And many have also adopted RentSense as part of their best practice strategy.

"This commercial agreement between ourselves and HQN is good news for those landlords as it helps align our services and promotes best practice to an ever wider audience. This is also reflected in the event we are holding in June addressing the need for landlords to build best practice and strategy around data."

Mobysoft's cloud based predictive analytic solution optimises frontline income management workload which helps social landlords protect revenue streams and deliver time and cost saving solutions. On average customers achieve a 15.8% arrears reduction in the first year as well as an average efficiency saving of 25%.

HQN's Rent and Income Excellence Network (RIEN) provides expert advice, guidance and best practice on everything to do with income management, rent collection and welfare reform. Its track record on supporting members to improve their performance and save money is unrivalled in the social housing sector.

The partnership means Mobysoft branding will appear on the RIEN website for the next 12 months and the company will also be publishing exclusive member briefings during the course of the year.

For more information about RIEN visit: <http://rien.org.uk/>

For more information about Mobysoft visit: www.mobysoft.com



About HQN

HQN provides high-quality advice, tailored support and training to housing associations, councils, ALMOs and other housing providers.

HQN was originally set up by Alistair McIntosh in 1997 to help organisations respond to the challenges of CCT. Over the years we have responded to the changing needs within the housing sector and focused on the things that really matter to our members.

We provide a range of services:

- The Housing Quality Network – our main best practice network
- Eight innovative specialist networks
- Consultancy support
- Accreditation
- Training
- Events and workshops.

About Mobysoft

Mobysoft helps deliver time and cost saving solutions, which create tangible ROI for the Social Housing sector. Founded in 2003 we offer a range of products from mobile SMS services to our unique rent arrears Business Intelligence application called RentSense.

RentSense is a cloud based predictive analytic solution that optimises frontline income management workload. The software ensures an effective rent recovery process for over 60 housing organisations, including 7 of the g15. On average customers achieve a 15.8% arrears reduction in the first year as well as an average efficiency saving of 25%.

Mobysoft is one of the fastest growing software as a service providers in the UK and has been shortlisted in the "Top 50 fastest growing technology companies in the North" in 2015 and 2016, both times being ranked in the Top 20.

